



MIDSTREAM **TRADE** AGENTS



ORIGINS



Founded in **Chile** in August 2018, we are strongly committed to providing full support as port and trading agents to our Clients, becoming their key strategic partners.



Through a solid alliance with **CAPAS (Panama)** we boost international scope and reach, upholding our level of premium quality attention and professional response.



ABOUT US



WE ARE

An international shipping agency oriented towards trade operation optimization, becoming strategic partners for our clients.



OUR AIM

To provide a high end agency service driven by qualified professionals who are passionate about the shipping and trading industry.



OUR VISION

To contribute to the continuous development of the shipping industry together with our clients through trust and innovation, being key developers of sustainable transformation and continuous progress.



OUR COMMITMENT

The financial and strategic protection of our clients' interests through trustworthy relationships and years experience.



FOCUS

Our focus is to become our Client's strategic partner in International Trading:

Shippers

Trading Houses

Receivers

Shipping Companies

Stakeholders

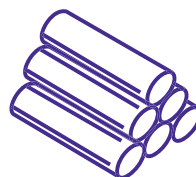


EXPERTISE

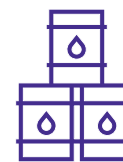
Throughout years of experience in the Shipping industry, we have developed thorough expertise and knowhow in several fields:



**Mineral Concentrates
(copper and zinc)**



**Breakbulk Cargoes
(metallic copper
and steels)**



**Liquid cargoes (Oil
by-products, LNG and
Sulphuric acids)**

OUR SERVICES

We are committed to going the extra mile in order to provide the best service for our client's commercial operations.



Port Agent



Protecting Agent



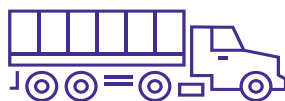
Documentary Agent



Bunkering Coordinations



**Owners and
Husbandry Matters**



**National/Domestic
Logistics**



**Freight
forwarding**



**Panama Canal and
Magellan Strait Pilotages**

OUR TEAM

We are a professional team with over **45 years** of joint worldwide experience within the shipping industry. We are passionate about what we do, instilling our core values:

trust, expertise and experience

to create trustworthy and lasting business relationships.



Sergio Muñoz O
Managing Director



Claudio Espinoza O
Director of Operations



María Barreiro L
Commercial Director



Ricardo Young
CEO CAPAS EEV



Esteban Henning
Commercial Manager



Christopher Muñoz
Port Manager

OUR TEAM



SERGIO MUÑOZ O

Partner & Managing Director

Sergio has over **sixteen years** experience in Shipping Agencies in Chile, where his career has flourished in various areas: Boarding Agent, Operations Manager, Branch Manager, Product Manager, Commercial Manager, providing him with profound experience, knowhow and intricate insight of the different spheres within the shipping industry.

His professional journey has taken him throughout Chile: Concepción Bay, Antofagasta, Valparaiso, Coquimbo and Santiago.

He holds a deeply-rooted knowledge of the Chilean market, maintaining close connections with key Ship Owners and Trading Houses.

OUR TEAM



CLAUDIO ESPINOZA O

Partner & Director of Operations

Throughout his career, Claudio has excelled in several roles (Boarding Agent, Operations Supervisor, Branch Manager, Product Manager and Operations Manager) obtaining experience and knowledge key to take on future challenges.

As Operations Manager he was responsible for the monitoring and supervision to ensure the delivery of services in every port from Arica to Punta Arenas

Claudio has a detailed knowledge of shipping operations in Chilean ports, boosting excellent relationships with stakeholders involved in key operations: port authorities, port administrators and suppliers.

OUR TEAM



MARÍA BARREIRO L

Commercial Director

María has over **ten years** experience in the trading and shipping market, with a strong background in the execution and operations fields.

She was Commercial Oil operator for Latam, Oil Operations Support team manager, Senior Operator and Caribbean, Mexico and WCSA desk Team Leader.

María brings on both experience and fresh knowledge of the industry, providing MTA with a solid strategic commercial focus.



OUR TEAM



RICARDO YOUNG

CEO CAPAS EEV

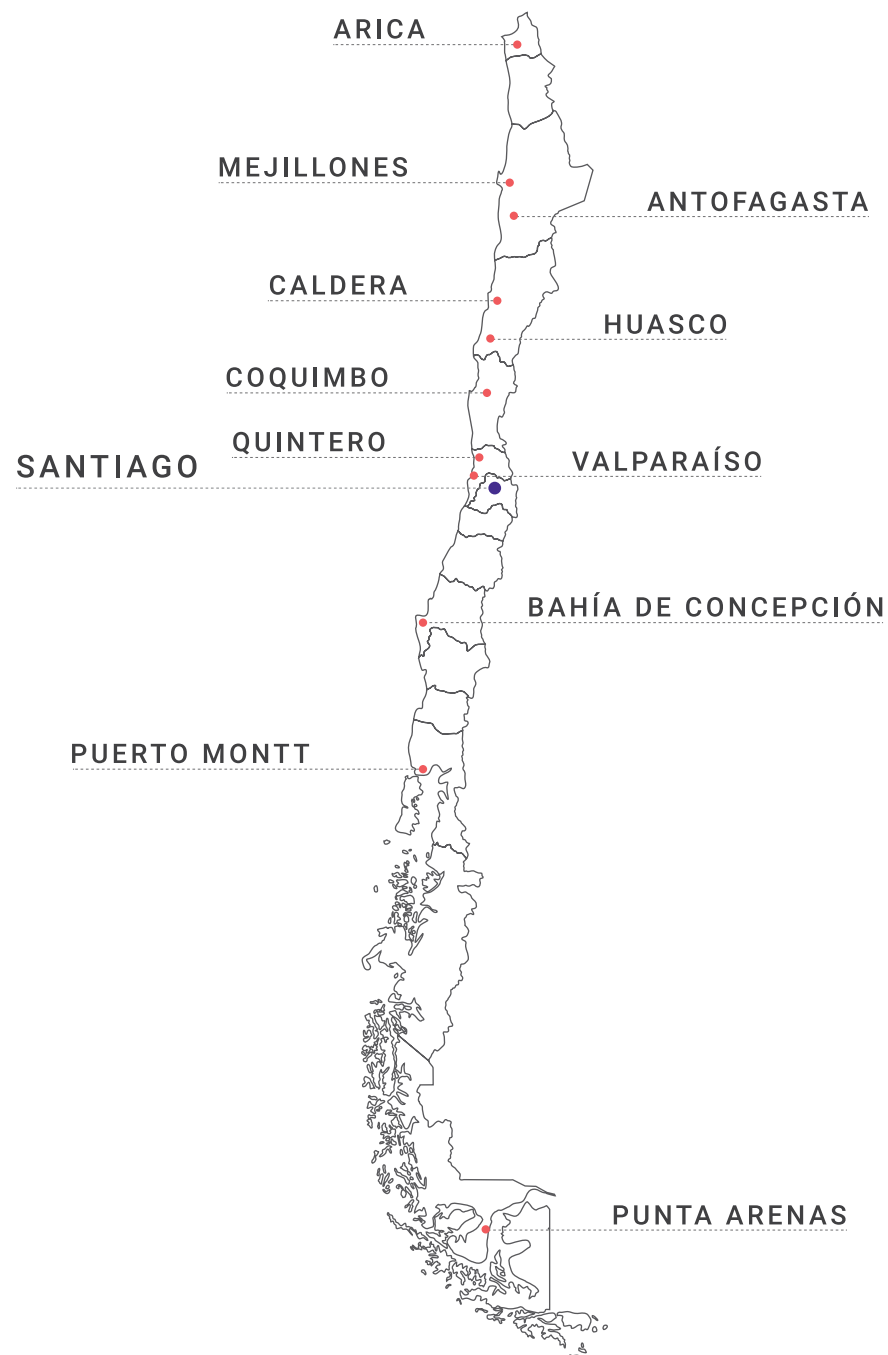
Ricardo has over 20 years experience in the maritime world. His experience as Vessel Operator provided him with invaluable insight of the different vessels, exports and various shipping projects.

He created and developed the C.B. Fenton & Co., Ultramar Shipping Agency commercial unit in Panama, consolidating the company's results and boosting client-oriented quality service.

As of 2017, after creating his new shipping agency, Ricardo has swiftly gained a well-known reputation for his high quality service, timely and accurate information and premium problem-resolution.

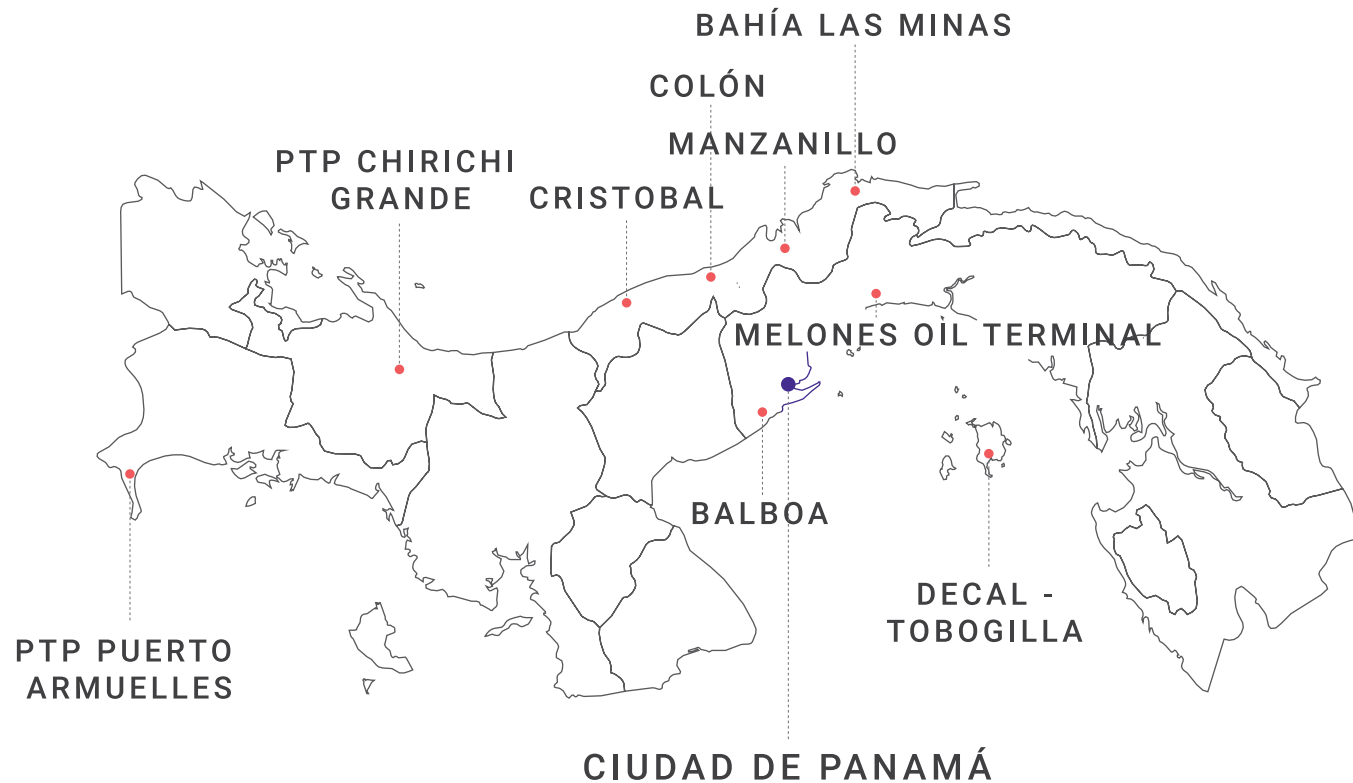
Ricardo is keen on the complexities of both the Chilean and Panamenian market, maintaining close connections with US, Europe and Asia Owners and Charterers.

NATIONAL OFFICES



- = HEADQUARTERS
- = PORT OFFICES

INTERNATIONAL OFFICES



- = HEADQUARTERS
- = PORT OFFICES